



“Do not confuse motion and progress. A rocking horse keeps moving but does not make any progress”. ~ Alfred A. Montapert

Learn to be more charming: You'll get more of what you want...

You probably know a man and a woman who are obviously charming. They seem to draw people to themselves, people who want to be with them and are likely to do whatever the charmer wants. Some people seem to be naturally charming, but the trait is not necessarily in-born. It can be learned and developed. The key is not to be more appealing to others, but to make others feel good about themselves. Some ways to do it:

* Make every person you meet feel special. Greet them with enthusiasm and act as if you are thrilled to see them again. In his book, *The Power of Charm: How to Win Anyone Over in Any Situation* (Amacom), Brian Tracy says you can capture a person's trust and attention within the first few seconds of meeting. You can win their support.

* Show appreciation. Thank everyone you come in contact with for whatever you can think of. It boosts their self-confidence, and makes them feel better about themselves. They are then drawn to you for making them feel that way. Showing appreciation also makes you feel better about yourself.

* Find something to praise people for. People have a great need for praise and will do more to get your praise again. Don't let them say what they did was nothing special.

No matter how smart or experienced you may be, 85 percent of your ability to succeed at anything depends on your ability to win people over, to charm them. Charm can help you get what you want in every aspect of your life.

Holy Cow! Democrats Take House and Senate... What Does This Mean For You?

Wow. As you all know we just had an incredibly important election. With the Democrats now taking control as the majority in the House of Representatives, and the Senate. Wow. What a turnaround from the recent past.

Many people think that this means that there are going to be gigantic changes in the way the country is run. The key word being “think.” No one knows for sure what is going to happen in the near future.

Certainly there have already been changes. We have a new Speaker Of The House, third in line for the Presidency if the President and Vice-President were to become unable to serve. (A woman Speaker, first time ever, bringing even more change to the changes!)

We also have seen the Secretary Of Defense step down. Who knows if he actually quit or got fired. But he's gone, and his replacement has already said he wants to bring a new definition of “success” in Iraq from the “Stay the course” approach we've had until now.

By the way, even though we always say this, we want to stress that our comments are NOT stating any political bias. We are NOT in favor or, nor against what happened in respect to one party or the

other. All we're stating are facts that do not contain a whisper of favoritism. Reality is whatever it is, and

our job is to deal with reality to help you the best we can. But sorting out what this new Democratic power base means is not going to be simple. Certainly not as simple as many people who were devastated by the election results, who are predicting things like instant higher taxes, government run health care, abandoning Iraq, terrorists blowing us up with impunity, etc.

These reactionary views assume that the newly elected Democrats are all easily lumped into one category of philosophies and beliefs. But, this is not true at all.

See, there is a vast mix of ideologies between all of the new Democrats that were voted in this past month. *“Every type of Democrat won last night, Northeastern, Midwestern, Southern, Texan, Western, liberal, moderate, conservative and many whose ideology defies easy description and should be best described just as a Democrat,”* said Simon Rosenberg. (nytimes.com)

What does this mean? It means that future predictions are going to be nearly impossible to make. With such diverse viewpoints throughout the Democrats themselves, let alone the vast differences between the parties, we think there will be many impasses, many deeply divided fights, and much

legislation that is unexpected. The Senate and House are going to have a very difficult time coming up with solutions for social and economic issues like Medicare, Social Security, income taxes...as well as issues like national security and the ongoing wars.

The hardest part of trying to figure out what actions the new government is going to take is the very real question:

Is This Truly A “New” Government...Or Will Things Go Along As They Have Been?

See, the big point you have to remember is that the Congress of the last six years has had bi-partisan support for new laws like:

- The Patriot Act.
- \$425 Billion spent on the wars since 1993.
- Record debt levels approaching \$10 Trillion.
- Removal of the centuries old bedrock of American democracy – Habeas Corpus – You may not know it, but the Congress passed with votes from both parties, and President Bush signed “The Military Commissions Act of 2006”, which eliminates habeas corpus from traditional rights of prisoners. The Executive branch (the President or Secretary of Defense) can name anyone they choose, even American citizens in America as “enemy combatants”, and throw them in jail forever, *without* being charged, *without* the right of representation, *without* the right to a trial by a jury of our peers. (In other words, every thing the Founding Fathers fought the British empire to free themselves of, was reversed and nullified with the stroke of a pen, all under the guise of the War on Terror.)

Anyway, as you can see, the recent economic, social and freedom issues that have become our lot in life, have occurred with the cooperation of members of both parties in Congress.

So is this “new” Congress going to make changes that will be beneficial to you, or will they continue the pattern of spending hundreds of billions, actually trillions of dollars more than we have? Are they going to continue to pass laws that eliminate freedom? Are they going to protect our borders? Are they going to continue pass on the financial disasters like Social Security not having one penny in its bank accounts to our children and grandchildren?

The true answer is: WHO KNOWS? The reality is that no one knows for sure what is going to happen. All the predictions from both sides of the aisle contradict each other, and in reality are meaningless.

As we’ve seen over the last 20 years, what the experts think is going to happen, and what actually happens...are two completely different things. So while we wait and see what is going to happen...there is one thing for sure that everyone can agree on. We need to plan ahead!

Since we can’t handle guessing what to do in the short run...the ONLY sensible action to take is to plan for the LONG HAUL!

Taking the time to review all your legal situations NOW can pay you back a thousands times later! We might be able to save you hundreds or thousands of dollars in legal mistakes!

So...don't delay. Call us up for your legal review of any of your legal matters, RIGHT NOW, while this is fresh on your mind. We'll take care of the rest! (Don't forget, we know where to find you!) REMEMBER- WE WANT YOU TO CONTACT US WITH YOUR "HERE'S WHAT WE'RE THINKING ABOUT DOING QUESTIONS", NOT YOUR "GUESS WHAT WE JUST DID!" COMMENTS!

Holiday Greetings From Me & My Family to You...

November and December seem like a whirlwind with all the family things going on in addition to keeping up with handling your legal needs. I bet you probably can relate to the hustle and bustle this time of year brings.

There are many things to be thankful for, at the same time, which we shouldn't lose sight of simply because we're busy.

Here's what's been going on at my house. In addition to celebrating Thanksgiving by making a trip to Kansas to visit my wife's family, we celebrated my college daughter's birthday (by the way she sometimes works in my office, answering the phone – in case you've seen or talked to a sweet & pretty red head sitting at the front desk – that's my daughter). In December, of course, we're getting ready for a Christmas gathering of family at our house with shopping, decorating, cooking and so on--- All that hubub was mixed in with my wife and son having the flu for a week (Thank goodness I almost never get sick!). My daughter is also graduating from the University of Oklahoma about a week before Christmas – so we have that to be proud of, to celebrate, and be thankful for as well.

One other very large blessing we're very thankful for is that one of my wife's brothers, Randy, who lives in Kansas and was diagnosed with a very large brain tumor the first part of this year – has had a recent miraculous turnaround. At the last exam, his tumor shrank from the size of an avocado to the size of a grape. And because of a new treatment with a gamma knife (made possible, now that the tumor is so much smaller) the doctors are hopeful they can wipe it out! Earlier this year, Randy wasn't expected to be with us this holiday-- but he fooled those doctors. Through all the unpleasant parts of his treatments, he always kept an optimistic attitude and of course, many friends and family have continually prayed for him, which I know has helped.

These kind of blessings are what Thanksgiving and Christmas is all about. They remind you about what is really important --- family! My entire family feels particularly blessed this year and we hope you and your loved ones have a wonderful and blessed holiday season as well!

LEGAL STORY OF THE MONTH!

(Note: The details of these stories have been changed to maintain confidentiality, and some compilations are used to accomplish anonymity.)

"You're never too old to become younger!" Mae West

"Watch Out for the "Innocent" Traffic Stop that Can Turn into an Arrest for Possession of Drugs!"

During the holidays it is common for law enforcement officers to stop drivers for a variety of relatively minor reasons, and then after they give you your license back ask the question "Do you have any drugs or weapons in the car?"

If you say "No" the officer will then ask if you mind if they look in the car. Many drivers will automatically say, "I don't mind" – because they want to be cooperative. However, the best answer is always "Yes, I do mind." – so that you do not give them permission to search your car.

The officer does not have a right to search your car. He can only keep you the amount of time it takes to run a check of license, warrants, insurance and also to give you a warning or ticket. You should never give permission for a search.

Unforeseen things can happen if you give them permission. You've probably seen scenarios on TV where a corrupt police officer plants some drugs in an innocent persons car and then swears later that he found the drugs there after the defendant allowed him to search the car. While we're not saying this would happen to you, there is no reason to take any chances.

In another instance, when a driver named Don had passengers in the car, one or more of the passengers were carrying illegal items (without Don knowing about it) and then dropped them to the floorboard under the driver's seat when stopped. Don, the innocent driver, got to make an unexpected trip to jail and found himself in a lot of "hot water". Suddenly he was facing a loss of his freedom and an uncertain future. Of course, he wished he hadn't given the officer permission to search the car because he would have saved himself much grief.

That is an example of why you must not be afraid to refuse an unlawful search. It is your constitutional right. Of course, you should always be courteous even when you say no. The officer may say that he will obtain a search warrant, however he has no probable cause and is just trying to pressure you to agree to the search. Don't fall for that tactic either. If the officer performs an illegal search, remember not to resist and to remain silent. Anything you say can be used against you whether you've been advised of your rights or not. Your Miranda rights must be read to you only if you are being held and cannot leave or if you're placed under arrest.

While your situation might not be the same as Don's, you shouldn't take that to mean your legal needs aren't just as critical! **GETTING COMPETENT LEGAL HELP IS THE MOST FUNDAMENTAL, AND IMPORTANT ELEMENT OF PROTECTING YOURSELF WHEN YOU FIND YOURSELF IN LEGAL SITUATIONS!** So make sure you take heed, and call us **BEFORE** making any moves! We're here to help you, and make sure you have the best shot at success with legal matters! Don't be your own legal surgeon! It just isn't worth it!

Did You Know...

(Our monthly feature of tidbits of news and info to make your life easier, your money work harder and so you're healthy all the time!).

1.) Rear-end crash safety to be addressed... *In developing air bags, safety technology made a major advance in protecting people from head-on collisions. Next, side air bags protected us from side-impact collisions. Then, many trucks and SUVs had new front-end structures designed to do less harm. None of this technology, however, addressed one of the most common mishaps: the rear-end collision. Today, a growing number of auto makers are equipping vehicles with seats designed to reduce the chances of whiplash injury to the neck caused by a rear-end crash. Honda and Mercedes-Benz have various systems in some models. Swedish brands Volvo and Saab have had such technology for some years. The Insurance Institute for Highway Safety (IIHS) in the U.S. has long focused on whiplash injuries caused by rear-end collisions. Since 1995, they have been measuring the geometry of head restraints on cars, and auto makers are beginning to pay attention. Recently, the IIHS denied the Toyota Camry its "Top Safety Pick" designation. The head-restraint didn't achieve a "good" or "acceptable" score. Ford's seat design did a good job in preventing whiplash injuries. It was updated for the new Five Hundred sedans and scored a "good" on the IIHS tests. But Ford worries that seats designed to meet IIHS tests and potential government standards will be uncomfortable. If that happens, drivers might drop the seat backs to get some space, defeating the head rest design.*

2.) These services let cell phone users pay by text message... *Telecommunications firms, financial companies, and retailers like the idea. They say as people become more technologically adept, cell phones will speed financial transactions, encourage impulse buying, and reduce payment-processing costs. Three companies are leading the way: EBay's PayPal has introduced a service called Paypal Mobile that is available to its 100 million registered users, most of whom have cell phones. They could send payments to others, buy from selected retailers, or donate money to some charities. It's free except for normal text messaging charges. TextPayMe lets users send a text message to textpayme.com with the dollar amount and the phone number of the recipient. Senders enter a PIN number when prompted. They will soon charge a fee for sending money. Obopay lets users download a software application to their cell phones so they can transfer money through menus on the mobile application or via text-message. It charges 10 cents to send payments. Receiving them is free. Mobile payments are popular in Europe and Asia, where subscribers can pay for restaurant meals and public transportation by pushing buttons on a cell phone. Worldwide, such payments are expected to climb to \$37.1 billion in 2008, according to analysts at Arthur D. Little, a management consulting firm. The services have yet to become popular in the U.S. It's partly because the services often require users to turn over financial information, which makes some consumers wary.*

3.) 'Dry mouth' can cause big problems... *If your mouth feels dry when you wake up in the morning, usually a glass of water and brushing your teeth will make it feel good again. For a large number of people, this is not the case. They may have chronic dry mouth, which can cause the tongue to feel hot, sore throat, and difficulty swallowing dry foods. Saliva is an important part of the immune system. It contains antibodies, enzymes, and minerals. Saliva works to eliminate oral bacteria,*



start the digestion of food, and helps you taste food. It protects the teeth from mouth acids and makes it possible for teeth to remineralize, which is essential to dental health. Doctors at Johns Hopkins Medical Centers say many medications can cause the dry-mouth feeling. Common drugs that can cause it include antidepressants, antihypertensives, diuretics, decongestants such as Sudafed, sedatives, and anti-Parkinson drugs. If you think a medication is causing your mouth to feel dry, ask your doctor for a different medicine. Be sure to take steps to protect your teeth. Get frequent dental checkups and fluoride treatments. Follow a low-sugar diet and include plenty of fruits, soups, and other foods high in water content. Avoid dry snacks. Try chewing sugarless gum to stimulate saliva production, and don't smoke or drink much alcohol. Use a dehumidifier at home, sip water frequently, and have a bottle of water by your bed. Brush your teeth with fluoride toothpaste and floss frequently.

Welcome To New Clients And Thank You For Referring!

*I love spending more of my time thinking about your case, various strategies and the best way to educate and help you with your legal matters, rather than spending my time doing TV and radio advertising to bring in new clients. That's why I appreciate your referral of two like-quality individuals who need to talk to a lawyer. Furthermore, I will gift your two referred friends, relatives, neighbors, or peers (not current or past clients) with a \$100 Value Consultation Certificate. **Just call the office at 405-728-8223 to make the arrangements.***

Health Tip Of The Month...

(These tips are not for everybody and should not be taken as specific recommendations. Before you take any action regarding yours or anyone's health, we strongly suggest you consult a qualified physician!)

All You Need For Dinner: Beef Barley Soup From A Slow Cooker...

Some say it's strictly a Southern dish. Others say it's a truck stop favorite. Whichever the case may be, when travelers know where to find good beef barley soup on a frequently traveled route, they plan to stop at that restaurant for sure. There's no need to save the pleasure for your travels, because you can put the ingredients in the slow cooker in the morning and have a great dinner ready when you get home from work. The health benefits of beef, onions, carrots, and celery are well known, but few people realize the powerhouse hidden in those little grains of barley. Barley is one of the richest sources of the antioxidant tocotrienol, a form of vitamin E which reduces free radicals that damage the body, say researchers at the University of Toronto. In fact, they have 50 percent more power than other forms of vitamin E. In addition to stopping free radical oxidation, this nutrient works in the liver to reduce the body's production of dangerous cholesterol. Barley also contains lignans, compounds that have antioxidant ability, providing even more protection. And barley is rich in fiber content. Though pearl barley found in grocery stores is a healthful food, its nutrients have been decreased by refining. It still makes a great soup, but hulled barley is richer in B vitamins. It is found in health food stores.

Beef Barley Soup: If your crockpot is large, this recipe can be doubled. Cut one pound of lean stew meat into 1/2-inch cubes. (If chuck roast or chuck steak is on sale, that can be used.) Put it into the crockpot and add 1/2 cup chopped onion, 2 ribs of celery, 2 medium carrots, 3/4 cup barley, 1 bay leaf, 6 cups of beef broth, 1 teaspoon salt, or salt and pepper to taste. Cook beef and barley soup on LOW in the crockpot for 6 to 8 hours. Taste, and add any additional salt and pepper you need to please your taste buds. Remember that barley expands to four times its original size. Be sure your cooker is large enough.



Clients Of The Month

This month's client of the month is Jeffrey Jackson. Congratulations! Here are some of his comments --- "You were very professional and met my expectations. You saved a lot of money for me." As usual, the client of the month will receive a FREE \$50 Restaurant Certificate! Watch for your name here in a coming month!

Client Quiz!

Please enter our Client Quiz. The first person who answers the quiz question correctly will receive a Free Blockbuster certificate. All you need to do is circle the correct answer below and fill out your name and contact information and either fax this to me at 405-840-9467 or mail it to Ed Geary, Attorney at Law, 5601 NW 72nd, Suite 178, Oklahoma City, OK 73132 or call in your answer to 728-8223 and leave your name, phone number and time you called.

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Now Here's The October 2006 Quiz Question And Answer!

Q. Which are the only monsters born in the United States?

- A. Gremlins
- B. Goblins
- C. There have been no species of Monster born in the United States

Answer: Gremlins

Now Here's this month's 2006 Quiz Question!

Q. Christians in China call Santa Claus *Dun Che Lao Ren*, which means what?

- A. Christmas Old Man
- B. Winter Festival Spirit
- C. Firecracker Red Suit

Congratulations to Clinton Wilburn! He is the winner of last month's contest question. He won a FREE Blockbuster certificate!

"3 Questions You Should Ask Before Hiring a Lawyer Plus 6 TIPS For Getting Higher Settlements in Your Personal Injury Claim and Avoid Paying for Losses that Aren't Your Fault"

If you or someone you care about happens to be the victim of an accident through someone else's fault you need this information. The insurance company who represents the other person at fault is not on your side and is trying to limit the amount paid out. That's why you need to be as informed as possible.

Call 405-728-8223 to get a copy of our FREE Report that reveals this critical information

10 Ways to Save on Your Homeowners Insurance

If you are a homeowner there are a number of ways to save on the costs of insurance as well as a number of considerations you need to take into account to properly protect yourself ---- things that your insurance company may not have told you. Discover these 10 ways to save as well as other critical information by asking for our FREE Report. **Call 405-728-8223 to get a copy of this new report.**

If you would like any additional free reports, or would like some of your friends, co-workers, relatives, business acquaintances, etc. to receive a FREE subscription to this newsletter, please fill out the info on the reply form, and we'll add them to the mailing list. We'll also send them a note with their first issue telling them that you had suggested they receive the newsletter, and to contact us if they would like to stop at any time. If you enjoy this newsletter, why not share it for FREE with people you know, with no hassle for you!

**PLEASE FAX THIS FORM BACK TO US ANY TIME: 405-840-9467, OR MAIL IT BACK TO:
Ed Geary, Attorney at Law, 5601 NW 72nd, Suite 178, Oklahoma City, OK 73132)**

YES! I'd like more FREE information on the following FREE Reports Available!

*Call 405-728-8223, or Fax to 405-840-9467, 24 hrs., To Get Any Of These Free Reports!
(When leaving a message be sure to indicate which reports you want and where to send them)
Or Check Off The Ones You Want On This Form And Mail/Fax It In!*

- "Questions You Must Ask Before Hiring Any Lawyer"
- "How to Protect Your Rights if the Unexpected Happens & You are stopped or Arrested; & Avoid DUI Guidelines" Glove Box/Wallet or Purse Mini Guide (Remember to get some for your friends and loved ones –so tell us or indicate how many of these you want)
- "10 Legal Ways To Save Thousands In Taxes The IRS Prays You Never Learn!"
- "10 Common Estate Planning Disasters (And How to Avoid Them)"
- "Avoid Losing Everything in a Divorce - 7 Key Points You Need to Know to Protect Your Assets and Your Children in a Divorce"

Please contact me to set up a consultation regarding the following legal matter: _____

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Email _____

Best time to Contact _____

- Please add a FREE subscription to your monthly newsletter for the following people. I understand you will send them a note explaining I suggested they get this FREE subscription, and that all they have to do is contact us if they wish to cancel.**

1. Name _____

Address _____

City _____ State _____ Zip _____

2. Name _____

Address _____

City _____ State _____ Zip _____

Please use additional paper if necessary! **Thanks, and don't forget to send or call in your Client Quiz answers (page 6) to win a FREE Blockbuster Certificate!**

Take Advantage of My Holiday Gift Valued at \$200.00 that Will Make Your Gift Giving Easier this Year for 2 Special People on Your List

As my gift to you during this holiday season and to say "Thanks" for your business I wanted to give you something that would help the loved ones and friends who are important and dear to you.....so you could let them know in a tangible way how much you care for them. Perhaps you have a friend who needs legal help much more than they need another fruitcake or holiday tie from you.

Free Gift for 2 of Your Loved Ones

Since my time is one of the most valuable things I have to give, I came to the decision that **I would offer a free 30 minute consultation to 2 people that you choose**....it could be your mother, best friend, neighbor, coworker, or anyone you care about who may have a pending legal situation or question. Maybe your parent wants to discuss their will, or maybe a friend of yours is facing divorce, or perhaps your neighbor has been injured in an automobile accident, or maybe your teenage nephew has been charged with a crime, or your brother's wife is being discriminated against by her employer. That's why I'm enclosing two gift certificates which you can give to your special loved ones that will indicate that you are the gift giver of a 30 minute legal consultation valued at \$100.00.

Lots of people have some legal question or problem that they try to ignore as long as possible because they're afraid of paying an attorney and getting nothing, or of getting an attorney who won't listen to them. But ignoring problems doesn't help, they usually only get worse with time. Sitting down with an attorney for 30 minutes to discuss their problem will give your friends a chance to figure out what they should do for their legal problem--- whether they need more help, and if they can work with that attorney to fix their problem.

When you do this for your friends, they'll appreciate the favor and your thoughtfulness and you'll feel good about helping them. **My normal hourly rate is \$200.00 so 30 minutes is valued at \$100.00---which is certainly a valuable and useful gift --that could help you solve the problem of what to get that person who has everything. All your friend needs to do is call me or leave a voice mail 24 hours by calling 728-8223 before January 31, 2007 to set up the appointment.** After the holidays is usually a good time for people to get many things in order and organized, including legal issues, so don't miss out!

Sincerely,

ED GEARY

P.S. Here's a chance for you to give 2 special people that you choose a Gift Certificate (enclosed) for a 30 minute consultation (worth \$100.00 each) about their legal issues. But remember they must call me or my voicemail at 728-8223 by Jan 31, 2007.

P.S.S. I'll send you one Blockbuster certificate each time one of your friends redeems the gift certificate by January 31, 2007 (they don't have to hire me beyond the 30 minute consultation) That way you'll be rewarded with some entertainment for yourself for remembering to help your friends.

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